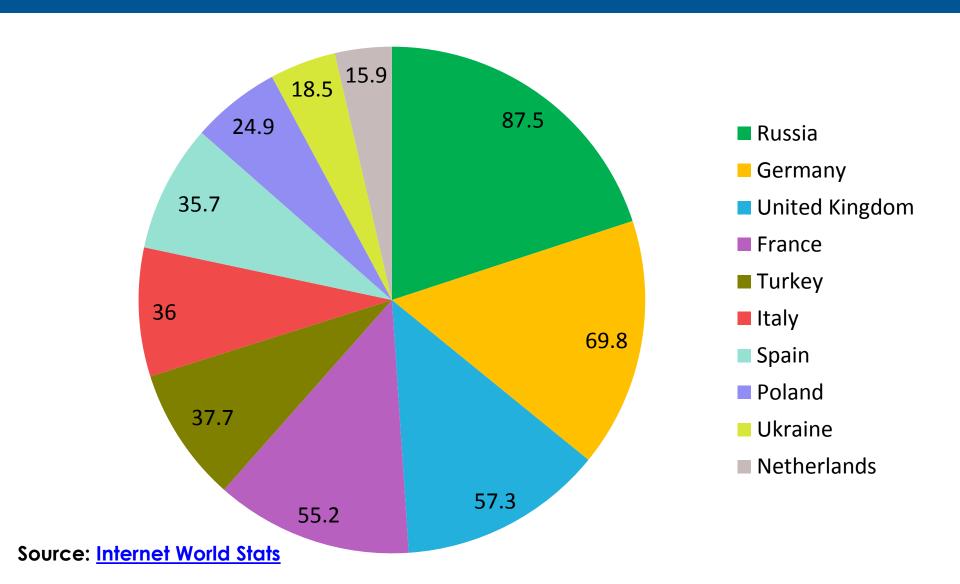


# DIGITAL MARKETING STATISTICS EUROPEAN PERSPECTIVE

# Some Statistics- United Kingdom

- ✓ According to a report by Office for National Statistics (ONS), about 76 % adults in UK accessed the internet daily in 2014; more than double as that of 2006 (35%).
- ✓ By 2016, UK is expected to see 50.4 million Internet users accounting for about 78 % of the total population.
- ✓ Moreover, 67 % of UK mobile phone users are going to browse the Internet from their phones in 2016. (about 35.8 million)
- ✓ With more Europeans expected to own smartphones, mobile ad spending is expected to increase to \$ 8.4 billion in Western Europe and \$ 261.4 million in Eastern Europe.
- ✓ The digital advertising spend in UK is expected to reach \$ 11.4 billion in 2015 with an increase of 8 % over the previous year.

# Top 10 European Countries with Internet Users



# Recent European Email Marketing Statistics

#### Europe

- Open Rate= 13.04 %
- Open Rate of HTML messages= 33.59 %
- Click Through Rate= 4.07 %
- Click to Open Rate= 40.12 %
- **Bounce Rate** = 1.04 %
- Complaint Rate = 0.07 %
- Unsubscribe Rates = 0.17 %



Source: GetResponse

### **Regional Internet Statistics**

Western Europe Internet Penetration= 85 %

Facebook Penetration= 50 %

Southern Europe Internet Penetration= 64 %

Facebook Penetration= 43 %

Central Europe Internet Penetration= 78 %

Facebook Penetration= 36 %

Eastern Europe Internet Penetration= 49 %

Facebook Penetration= 31 %

Northern Europe Internet Penetration= 93 %

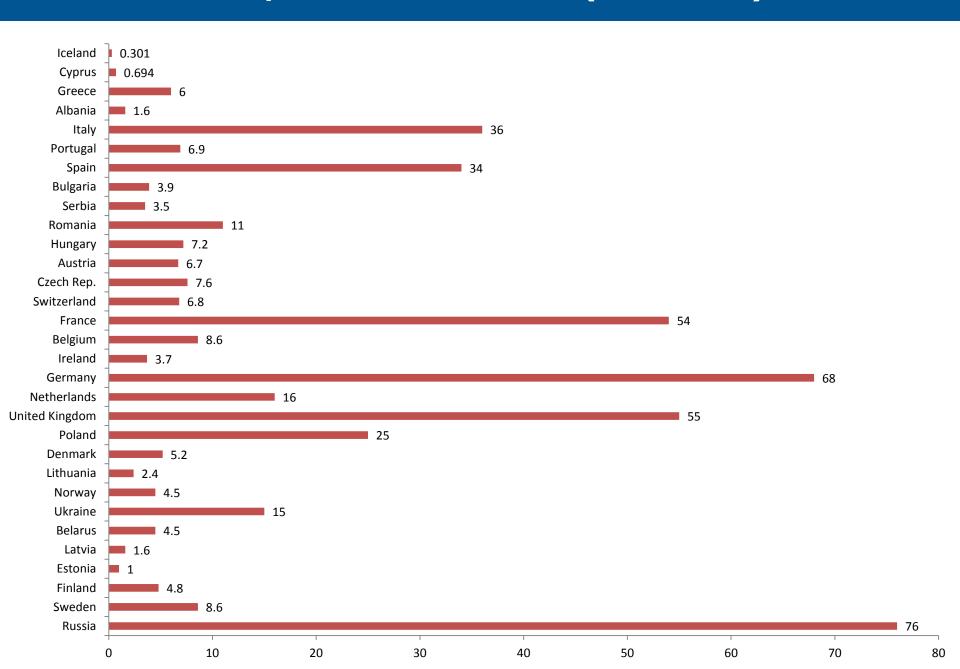
Facebook Penetration= 56 %

Baltic States Internet Penetration= 72 %

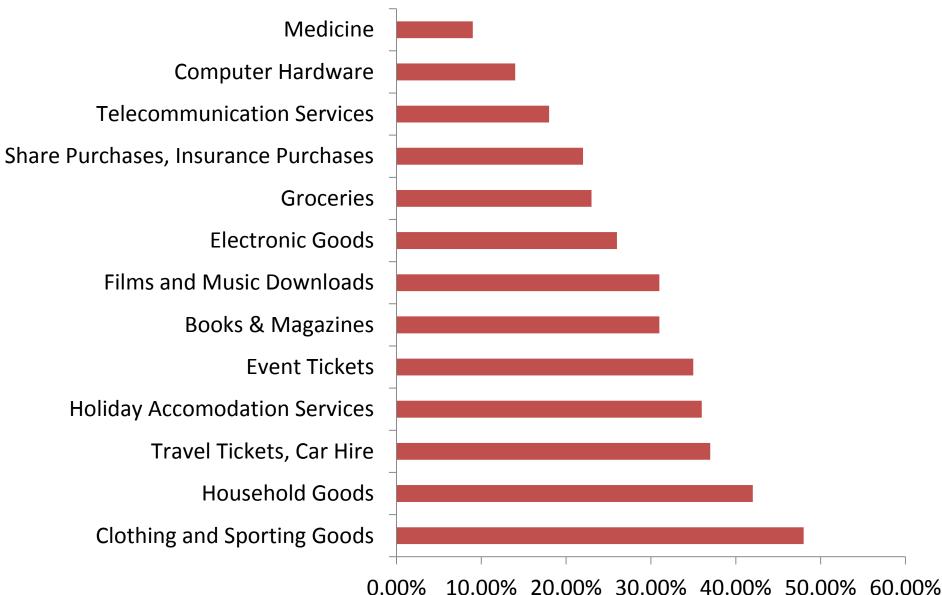
Facebook Penetration= 33 %

Source: We Are Social

# **European Internet Users (in millions)**

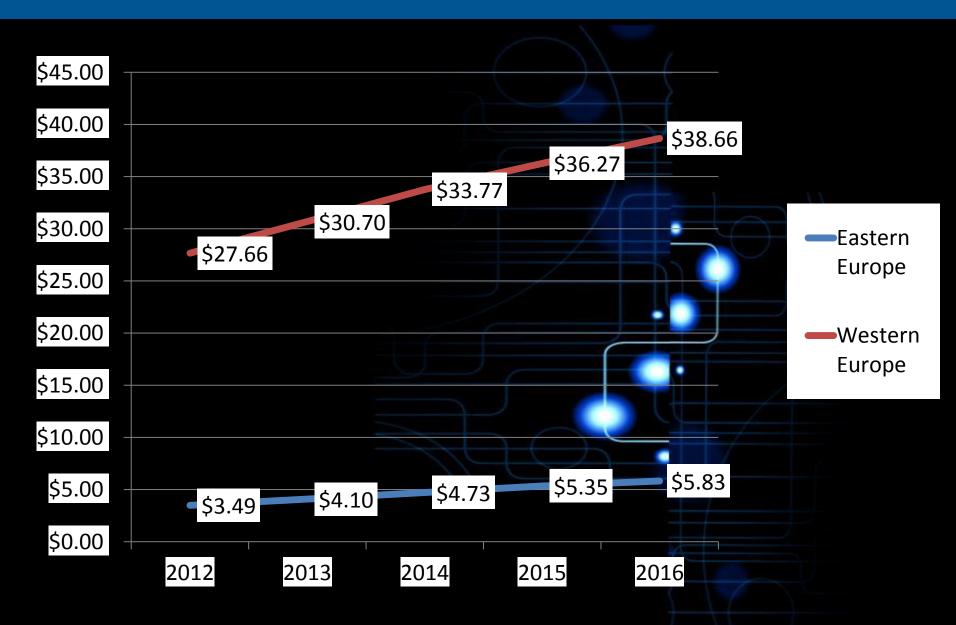


# Category Wise Online Purchase in the last 12 months (UK)



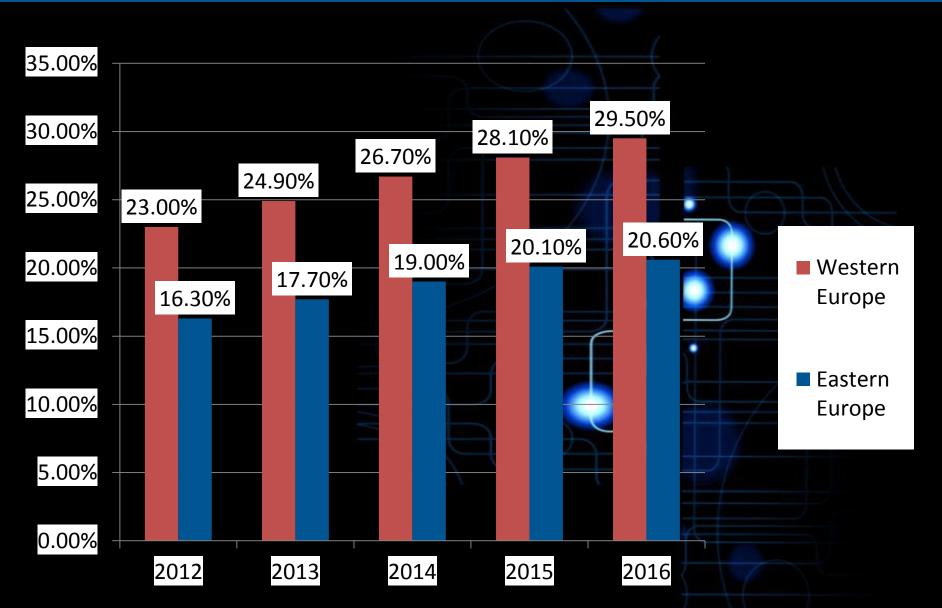
Source: Digital Strategy Consulting

# Europe Digital Ad Spending (in billions)- 2012-2016



Source: WS

#### Digital Ad Spending as % of Total Media Ad Spending- 2012-2016



Source: WSI



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