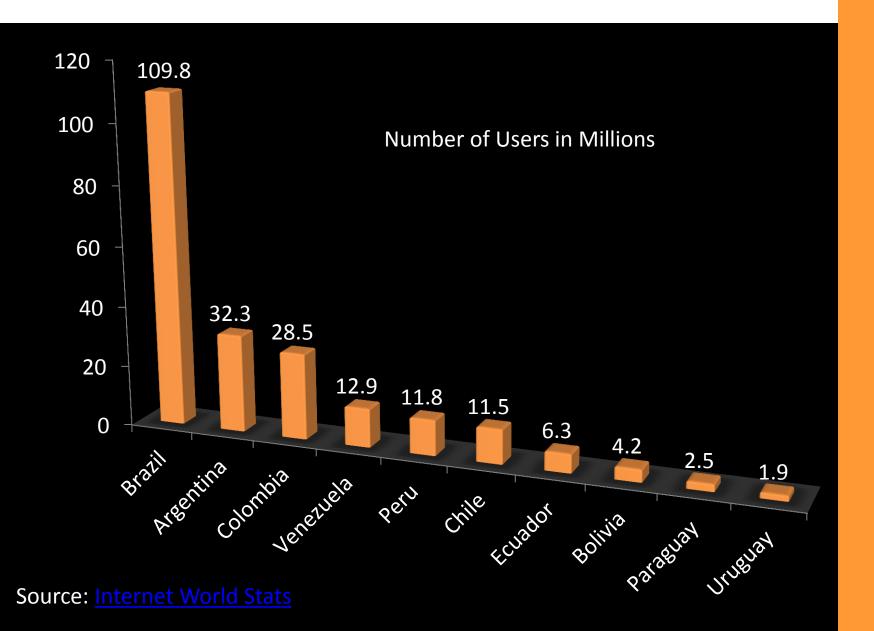
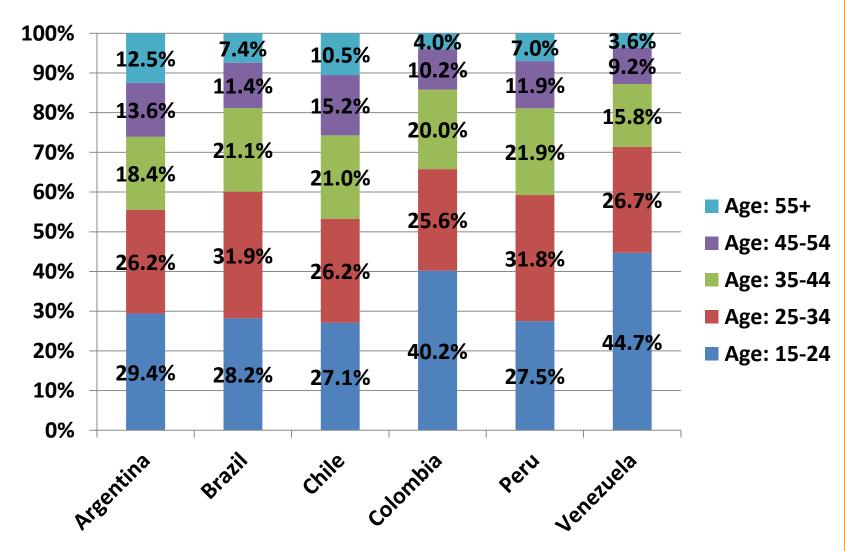


DIGITAL MARKETING STATISTICS -SOUTH AMERICAN PERSPECTIVE

Number of Internet Users in South America - December 2013

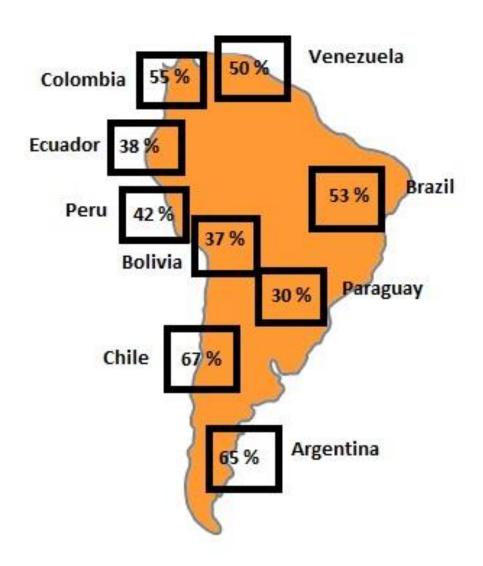


South America's Composition of Total Internet Visitors



Source: We Are Social

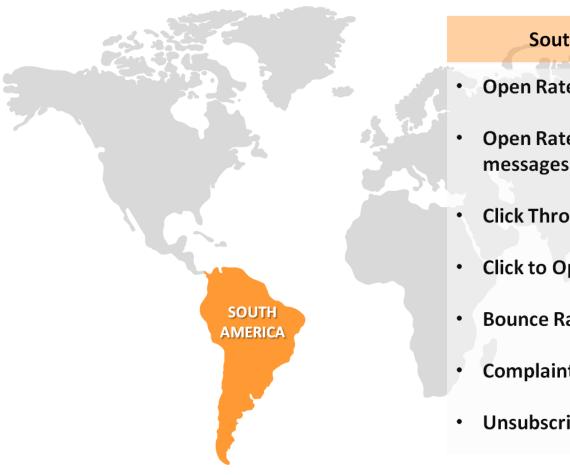
Internet Penetration in South America





Source: We Are Social

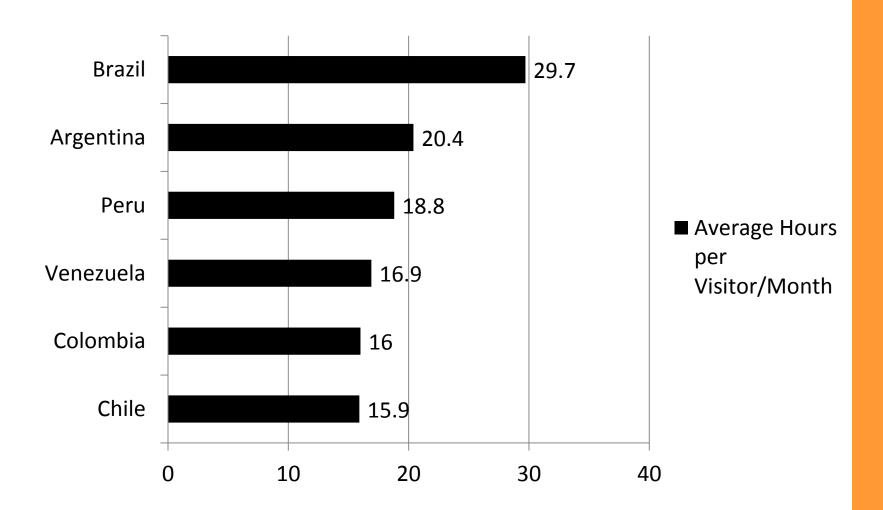
Recent South American Email Marketing Statistics



South America

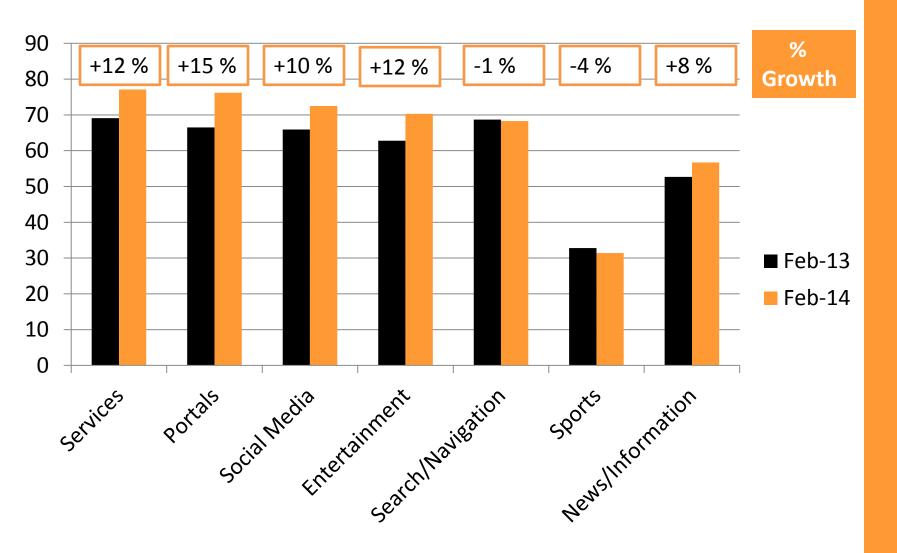
- **Open Rate**= 12.51 %
- **Open Rate of HTML** messages= 34.77 %
- **Click Through Rate**= 3.27 %
- Click to Open Rate= 34.12 %
- **Bounce Rate** = 0.66 %
- **Complaint Rate** = 0.13 %
- **Unsubscribe Rates** = 0.23 %

Average Time Spent by Online Visitors



Source: <u>comScore</u>

Categories with Digital Growth: Brazil (Online Users in Millions)

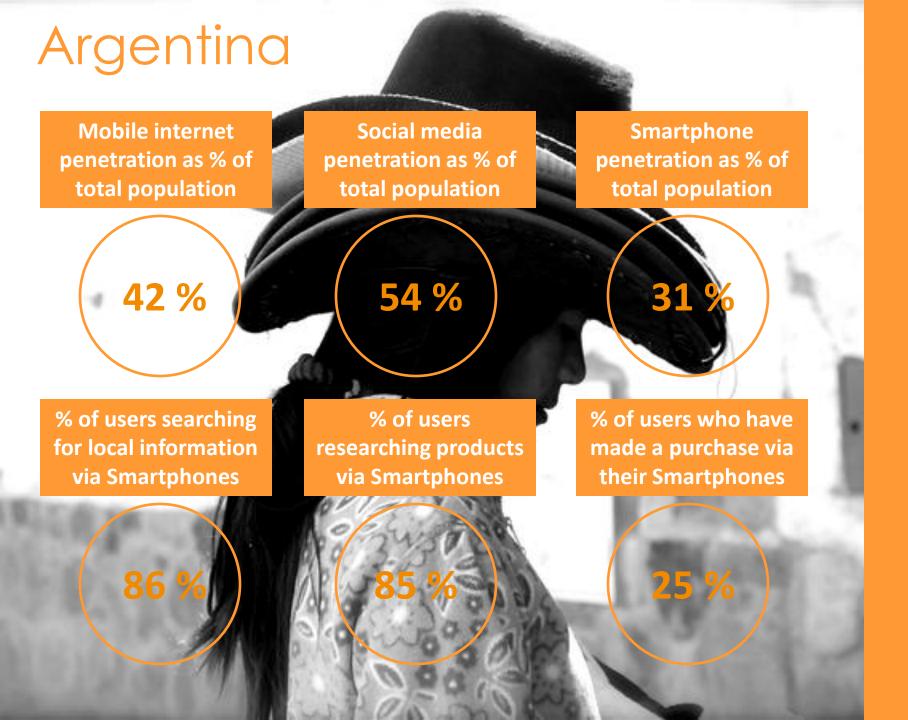


Source: comScore

Brazil

According to a comScore 2012 report, Brazil ranks as having the 7 th largest internet audience with an impressive growth rate of 16 %.
The most popular uses of Brazilian internet users are Search/Navigation, Blogs, Instant Messengers, Coupons and Job search.
Industries like Travel, Banking and Retail are showing significant growth in Brazil.
The online advertising industry in Brazil continues to mature. Advertisers are investing more and expecting better analytical results in return.
According to a Latin Link report, 70 % of Brazilians polled in June 2014 said they make purchases with a Smartphone or tablet.
Brazil's Smartphone sales went higher by 22 % in Quadrant-II 2014 as compared to as that of Quadrant-II 2013. This indicates that the mobile will drive the digital markets in the coming days.

Source: <u>comScore</u>, <u>Latin Link</u>





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